

# INCREASE YOUR PROFITS THROUGH THE USE OF

## VALUE ENGINEERING

**LOOK FOR THE COST REDUCTION OPPORTUNITIES WHICH MAY EXIST IN YOUR CONTRACT.**

Contractors Guide: WEB Page:

***Here's what to do***

**and how to do it**  
**LOOK FOR UNNECESSARY OR OVERSPECIFIED REQUIREMENTS SUCH AS:**

- SOLE SOURCE PARTS
- INSPECTION/TESTING
- PACKAGING
- SPECIFICATION/STANDARDS
- PRODUCTION PROCESSES
- HIGH COST MATERIALS



**For details refer to the Value Engineering Incentive Clause Federal Acquisition Regulation (FAR) 52.248.1**

**WEB Page:**  
<http://farsite.hill.af.mil/VFFARA.HTM>



**Call our Value Engineering staff 309/782-3470 or 793-6260 or e-mail us at [Zelniog@osc.army.mil](mailto:Zelniog@osc.army.mil)**

**WEB Page:**  
<http://www.osc.army.mil/rmp/veindex.htm>

**If your Value Engineering Change Proposal is adopted you may share:**

- up to 75% of the net savings on the current contract
- up to 75% on future purchases of the item/service for a 3-5 year period
- 20-100% of the annual collateral saving realized out side of the contract